ABSTRACT

Sonia Natasha Marunduh

Description of Work Conflict and Decision Making Pattern in Level Managerial of Career Woman. (Denrich Suryadi, M.Psi); Study Program Bachelor Degree of Psychology, Tarumanagara University, page 1-144, P1-P4.

Need of achievement and work can not be separate in every single people. Especially, in this era, woman has already made a choice on career and education. In work life, some woman has a good position like a manager. People trust them to have an important role in a company. In an organization or company, every people have their own goal and responsibility, if they can't achieve that goal, work conflict will happen in their company. In this situation, the role and task of manager is needed so that the work conflict will be solved. One of manager role is decision making, especially if the company have a work conflict. The decision making of someone is always different, every people have their own way or pattern. Managers have to do their decisional role as good as they can with a good pattern of decision making. The purpose of this research is to know about work conflict in a company and also the pattern of decision making which been used by career woman as a manager. The research method used is qualitative method. Total subject of this research is five people. Range of their age is 25-40 years old. The result of this research showed that work conflict is caused by different purpose of each person and also wrong communication or misunderstanding in the company. Pattern of decision making which always used by every subject is analytic pattern.

Key words: work conflict, decision making pattern, level managerial of career woman.