

## **ABSTRACT**

Performance is a success or a level of individual accomplishment of a given task which was achieved under task execution based on skill, experience, capability in accordance with preset known standards within a certain period of time. Interpersonal communication effectiveness is a process of exchange of thoughts, information, and messages between two persons or more using appropriate media so that the change of understanding is occurring. This positive change causes happy feeling, good social relationship, and the change of attitude and behavior. Achievement motivation is the existence of needs, encouragements, efforts, energy, time, and thoughts of individual in order to achieve goals of task implementation in line with standards and even more higher than what has been determined by the organization or company.

The results of the research concluded that performance is influenced by the interaction between interpersonal communication effectiveness and performed motivation.

Key words: performance, Interpersonal Communication Effectiveness and Performed Motivation.