

ABSTRACT

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The Influence of Perceived Organizational Support toward Resilience of The Salesperson in The PT. X (Dr. Rostiana, D. N. M. Si., Psi.). Undergraduate Psychology Program, Tarumanagara University (i-ix; pages 69, R1-R52, Appdx1-52).

The purpose of this research is to know the influence of perceived organizational support toward resilience. Rhoades and Eisenberger (2002) stated that Perceived organizational support is belief that the employees form a general perception concerning the extent to which the organization values their contributions and cares about their well-being in workplace. Meanwhile, resilience can be defined as an ability to adapt and persist in a state of distress even if when someone should face their misery in life Reivich, Shatte and Norman (in Widuri, 2012). This research using questioner instruments in conducting the data. The questioners were given to 156 employees in the PT. X which are chosen based on the accidental technique and the data analyzed by using SPSS 15.00 program. The result of the research shows that the F value are 58.935, $p \leq 0.01$ and the t value are 7.667, $p \leq 0.01$. It means that the perceived organizational support gives positive influence significantly toward resilience.

Keywords: Perceived Organizational Support, Resilience.