

ABSTRACT

The goal of this research was to get the difference perception about implementation of Lumpsum price contract at private and government project. Any difference perception could contribute bad or poor condition performance of Contractor Company. This research was very important to do because the contract document has high risk potential for Contractor Company objection if they did not do the right treatment for risks that could happened.

The difference perception could controlled by intervention to the items of clauses in a Lumpsum price contract at the both, private and government project. The risk treatment approaches such as: risk identification, qualitative and quantitative analysis and and create the plans for risk handling, monitoring and reporting. The result of this activity was decline of the frequency and implication of risks for objection of contractor company. The implication of this research result gave many advantages to the The Operational Contractor because it help the operational contractor how to act to the risks. The owner as the user would connected to make the standarized contract that put all contract users in the same level.

Key words: LS price contract, private an goverment project, risk treatment.